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From: ANDER AAVIK
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Date: 1.2.2010.

OFFER FOR KOSKISEN OY BIRCH DIVISION THIN BIRCH PLYWOOD.

1. **KOSKIPLY**, cross-banded birch plywood, exterior gluing, face grade **AB/AB**, unsanded, sizes 1200/1220/1270/1500/1525/1550 x 1200/1220/1270/1500/1525/1550 mm.

Thickness mm	Ply	€ / m ²
0,4	3	24,41
0,6	3	25,39
0,8	3	10,58
1,0	3	13,23
1,2	3	13,43
1,5	3	14,64
1,5	5	19,84
2,0	4	13,46
2,5	5	16,85
3,0	6	16,86
3,5	7	18,05
4,0	8	20,63
4,5	9	23,23
5,0	10	23,57

2. **KOSKIPLY**, cross-banded birch plywood, exterior gluing, face grade **AB/B**, unsanded, sizes 1200/1220/1270/1500/1525/1550 x 1200/1220/1270/1500/1525/1550 mm.

0,4	3	22,21
0,6	3	23,10
0,8	3	8,82
1,0	3	11,02
1,2	3	11,94
1,5	3	10,20
1,5	5	16,53
2,0	4	12,26
2,5	5	15,31
3,0	6	15,32
3,5	7	16,42
4,0	8	18,79
4,5	9	21,11
5,0	10	21,43

3. **KOSKIPLY**, cross-banded birch plywood, exterior gluing, face grade **AB/C**, unsanded, sizes 1200/1220/1270/1500/1525/1550 x 1200/1220/1270/1500/1525/1550 mm.

Thickness mm	Ply	€ / m ²
0,4	3	16,87
0,6	3	17,60
0,8	3	7,94
1,0	3	9,92
1,2	3	10,55
1,5	3	9,18
1,5	5	14,88
2,0	4	11,01
2,5	5	13,77
3,0	6	13,78
3,5	7	14,78
4,0	8	16,90
4,5	9	19,00
5,0	10	19,28

4. **PRICES**

Prices are €/m² (Euro / square meter) FCA Hirvensalmi, Soome (INCOTERMS 2000) by ordering less than 1 m³ of plywood. Prices are €/m² (Euro / square meter) DDU Pociunai, Lithuania (INCOTERMS 2000) by ordering more than 1 m³ of plywood. **Interior glued plywood** available only in size 1500x1500mm, **additional price +20%** to the basic prices.

5. **MINIMUM ORDER AMOUNT OF PLYWOOD**

Minimum order amount for plywood is 1 pallet per thickness, per size (look at product leaflet for packaging).

6. **TERMS OF DELIVERY**

FCA Hirvensalmi, Finland or DDU Pociunai, Lithuania (INCOTERMS 2000) depending of ordered amount. Your truck should be possible load from side, not from the rear.

7. **TIME OF DELIVERY**

To be agreed later. Mills option.

8. **VALIDITY**

Present offer is valid until 31.7.2010.

9. **TERMS OF PAYMENT**

Payment to Koskisen Oy's bank account at:

bank: SAMPO BANK PLC
 acc. no. 800017-602916
 address: 16600 JÄRVELÄ, FINLAND
 S.W.I.F.T. PSPBFIHH
 IBAN Code: FI3880001700602916

Term of payment: Term of payment: 30 days net from date of Invoice if we have positive answer of credit for your company from our insurance company, otherwise payment in advance.

Best regards
 Ander Aavik
 Area Sales Manager

Committed to Wood

www.koskisen.com